

ELECTRICITY CONSUMPTION (NET CONSUMPTION) AND SALES 2011

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Period	Name		Totally Purchased Electricity	Distribution Companies	Direct Customers	Abkhazia	Export					Actual Losses in kWh	Actual Losses %%	
							Total Export	Export to Russia	Export to Armenia	Export to Azerbaijan	Export to Turkey			
January	Consumption	Net	915.0	525.3	164.9	183.3	41.483				41.5	19.9	2.13%	
		Including Losses	934.9	536.7	168.5	187.3	42.386				42.4			
	Direct Contract		652.5	359.2	63.5	187.3	42.386				42.4			
	ESCO (Balancing Electricity)		282.4	177.5	104.9	0.0	0.000				0.0			
February	Consumption	Net	824.3	489.2	134.6	178.0	22.5	0.1		0.02	22.4	18.7	2.22%	
		Including Losses	843.0	500.3	137.7	182.1	23.0	0.1		0.02	22.9			
	Direct Contract		542.1	253.2	88.8	177.3	22.9	0.0		0.00	22.9			
	ESCO (Balancing Electricity)		300.9	247.1	49.0	4.7	0.1	0.1		0.02	0.0			
March	Consumption	Net	838.8	509.9	143.6	181.5	3.8			3.8	13.7	1.61%		
		Including Losses	852.5	518.2	146.0	184.5	3.9			3.9				
	Direct Contract		594.7	333.0	99.5	162.3	0.0			0.0				
	ESCO (Balancing Electricity)		257.8	185.3	46.5	22.2	3.9			3.9				
April	Consumption	Net	807.9	448.1	162.4	157.2	40.3		21.9	1.6	16.8	13.8	1.68%	
		Including Losses	821.7	455.8	165.1	159.9	41.0		22.3	1.6	17.0			
	Direct Contract		649.6	330.8	118.1	159.9	41.0		22.3	1.6	17.0			
	ESCO (Balancing Electricity)		172.1	125.0	47.1	0.0	0.0		0.0	0.0	0.0			
May	Consumption	Net	872.8	421.1	162.3	115.5	173.9	142.8	22.5	0.5	8.0	14.3	1.61%	
		Including Losses	887.0	428.0	164.9	117.4	176.7	145.2	22.9	0.5	8.1			
	Direct Contract		833.1	398.0	141.7	117.4	176.0	144.5	22.9	0.5	8.1			
	ESCO (Balancing Electricity)		53.9	29.9	23.3	0.0	0.7	0.7	0.0	0.0	0.0			
June	Consumption	Net	934.9	419.5	159.3	76.6	279.5	231.9	27.6		20.0	17.6	1.84%	
		Including Losses	952.5	427.4	162.3	78.1	284.8	236.3	28.1		20.4			
	Direct Contract		921.0	427.4	132.3	78.1	283.3	235.3	27.6		20.4			
	ESCO (Balancing Electricity)		31.5	0.0	30.0	0.0	1.5	1.0	0.5		0.0			
July	Consumption	Net	903.9	466.2	158.8	81.4	197.5	134.0	27.8		35.8	17.4	1.88%	
		Including Losses	921.2	475.2	161.8	83.0	201.3	136.6	28.3		36.4			
	Direct Contract		861.8	475.2	104.3	83.0	199.3	134.6	28.3		36.4			
	ESCO (Balancing Electricity)		59.5	0.0	57.5	0.0	2.0	2.0	0.0		0.0			
August	Consumption	Net	809.8	464.2	165.9	82.3	97.4	54.4	17.7		25.3	17.9	2.17%	
		Including Losses	827.8	474.5	169.5	84.2	99.5	55.6	18.1		25.9			
	Direct Contract		711.5	450.5	86.3	84.2	90.6	55.6	9.1		25.9			
	ESCO (Balancing Electricity)		116.3	24.1	83.3	0.0	9.0	0.0	9.0		0.0			
September	Consumption	Net	694.5	430.2	161.7	79.5	23.0	11.3			11.8	13.8	1.95%	
		Including Losses	708.3	438.8	164.9	81.1	23.5	11.5			12.0			
	Direct Contract		426.7	249.5	82.1	81.1	14.0	2.0			12.0			
	ESCO (Balancing Electricity)		281.6	189.3	82.8	0.0	9.5	9.5			0.0			
October	Consumption	Net	759.8	486.6	143.1	113.5	16.6	9.0			7.6	13.0	1.68%	
		Including Losses	772.8	494.9	145.6	115.4	16.9	9.1			7.8			
	Direct Contract		599.6	371.9	104.4	115.4	7.8	0.0			7.8			
	ESCO (Balancing Electricity)		173.2	123.0	41.1	0.0	9.1	9.1			0.0			
November	Consumption	Net	882.1	553.5	139.3	170.7	18.7	5.1			13.5	19.0	2.11%	
		Including Losses	901.2	565.4	142.3	174.4	19.1	5.2			13.8			
	Direct Contract		779.7	497.2	94.3	174.4	13.8	0.0			13.8			
	ESCO (Balancing Electricity)		121.5	68.2	48.0	0.0	5.2	5.2			0.0			
December	Consumption	Net	943.4	595.6	138.1	193.8	15.98				16.0	16.7	1.74%	
		Including Losses	960.1	606.2	140.5	197.2	16.26				16.3			
	Direct Contract		651.7	352.7	94.8	189.3	14.96				15.0			
	ESCO (Balancing Electricity)		308.4	253.5	45.7	7.9	1.30				1.3			
Total in 2011	Consumption	Net	10 187.2	5 809.3	1 833.9	1 613.4	930.6	588.6	117.5	5.9	218.6	195.9	1.89%	
		Including Losses	10 383.1	5 921.3	1 869.1	1 644.4	948.2	599.5	119.7	6.0	223.0			
	Direct Contract		8 224.0	4 498.4	1 210.0	1 609.6	906.0	571.9	110.2	2.1	221.7			
	ESCO (Balancing Electricity)		2 159.1	1 422.9	659.1	34.8	42.3	27.6	9.5	3.9	1.3			
	Direct Contract %%		79.2%	76.0%	64.7%	97.9%	95.5%	95.4%	92.1%	35.4%	99.4%			
	ESCO (Balancing Electricity) %%		20.8%	24.0%	35.3%	2.1%	4.5%	4.6%	7.9%	64.6%	0.6%			