

Electricity System Commercial Operator JSC

**Financial Statements
for 2020**

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Independent Auditors' Report

To the Board of Directors of Electricity System Commercial Operator JSC

Opinion

We have audited the financial statements of Electricity System Commercial Operator JSC (the "Company"), which comprise the statement of financial position as at 31 December 2020, the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Georgia, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management Report

Management is responsible for the Management Report. Our opinion on the financial statements does not cover the Management Report and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management Report and, in doing so, consider whether the Management Report is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We have read the Management Report and based on the work we have performed, we conclude that the Management Report :

- is consistent with the financial statements and does not contain material misstatement;
- contains all information that is required by and is compliant with the Law of Georgia on Accounting, Reporting and Auditing.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The engagement partner on the audit resulting in this independent auditors' report is:

Irina Gevorgyan



KPMG Georgia LLC
Tbilisi, Georgia
28 June 2021

Electricity System Commercial Operator JSC
Statement of Financial Position as at 31 December 2020

| GEL | Notes | 31 December 2020 | 31 December 2019 |
|--|-------|-------------------|-------------------|
| Assets | | | |
| Property and equipment | 9 | 272,568 | 393,729 |
| Intangible assets | | 74,100 | 128,195 |
| Right of use asset | 14 | 240,977 | 954,309 |
| Other investments | 10 | 549,662 | 306,219 |
| Non-current assets | | 1,137,307 | 1,782,452 |
| Inventories | | 2,976 | 2,472 |
| Trade and other receivables | 11 | 91,161,371 | 70,080,093 |
| Cash and cash equivalents | 12 | 5,633,970 | 3,963,095 |
| Current assets | | 96,798,317 | 74,045,660 |
| Total assets | | 97,935,624 | 75,828,112 |
| Equity | 13 | | |
| Share capital | | 87,309 | 87,309 |
| Non-cash owner contribution reserve | | (15,660) | (15,660) |
| Property and equipment revaluation surplus | | 249,421 | 249,421 |
| Retained earnings | | 16,987,558 | 12,994,028 |
| Total equity | | 17,308,628 | 13,315,098 |
| Liabilities | | | |
| Trade and other payables | 15 | 78,593,244 | 60,543,486 |
| Tax liability | | 1,733,181 | 1,068,070 |
| Lease liabilities | 14 | 300,571 | 901,458 |
| Current liabilities | | 80,626,996 | 62,513,014 |
| Total liabilities | | 80,626,996 | 62,513,014 |
| Total equity and liabilities | | 97,935,624 | 75,828,112 |

Electricity System Commercial Operator JSC
Statement of Profit or Loss and Other Comprehensive Income for 2020

| GEL | Note | 2020 | 2019 |
|--|-------------|------------------|------------------|
| Revenue | 5 | 648,869,142 | 565,730,609 |
| Cost of goods sold | 5 | (644,171,441) | (560,279,810) |
| Gross profit | | 4,697,701 | 5,450,799 |
| Other income | 8 | 5,150,549 | 759,258 |
| Administrative expenses | 7 | (4,081,965) | (4,202,484) |
| Impairment loss on trade receivables, net | 16 | (1,257,001) | (2,291,138) |
| Results from operating activities | | 4,509,284 | (283,565) |
| Finance income | | 968,494 | 1,173,565 |
| Finance costs | | (1,143,438) | (306,964) |
| Net finance (cost)/income | 6 | (174,944) | 866,601 |
| Share of loss of equity-accounted investees | 10 | (340,810) | - |
| Profit before tax | | 3,993,530 | 583,036 |
| Income tax expense | | - | (39,578) |
| Profit for the year | | 3,993,530 | 543,458 |
| Other comprehensive income | | | |
| <i>Items that will never be reclassified to profit or loss</i> | | | |
| Revaluation of property and equipment | | - | (729) |
| Other comprehensive income, net of income tax | | - | (729) |
| Total comprehensive income | | 3,993,530 | 542,729 |

These financial statements were approved by Management on 28 June 2021 and were signed on their behalf by:



Zaza Dvalishvili
General Director



Khatuna Chaduneli
Head of Finance Department

Electricity System Commercial Operator JSC
Statement of Changes in Equity for 2020

| GEL | Share capital | Non-cash owner contribution reserve | Property and equipment revaluation surplus | Retained earnings | Total equity |
|--|----------------------|--|---|--------------------------|---------------------|
| Balance at 1 January 2019 | 87,309 | (15,660) | 250,150 | 13,450,570 | 13,772,369 |
| Total comprehensive income | | | | | |
| Profit for the year | - | - | - | 543,458 | 543,458 |
| Other comprehensive income | | | | | |
| Revaluation of property and equipment | - | - | (729) | - | (729) |
| Total comprehensive income for the year | - | - | (729) | 543,458 | 542,729 |
| Transactions with owners, recorded directly in equity | | | | | |
| Dividends (note 13 (b)) | - | - | - | (1,000,000) | (1,000,000) |
| Total contributions and distributions | - | - | - | (1,000,000) | (1,000,000) |
| Balance at 31 December 2019 | 87,309 | (15,660) | 249,421 | 12,994,028 | 13,315,098 |
| Balance at 1 January 2020 | 87,309 | (15,660) | 249,421 | 12,994,028 | 13,315,098 |
| Total comprehensive income | | | | | |
| Profit for the year | - | - | - | 3,993,530 | 3,993,530 |
| Total comprehensive income for the year | - | - | - | 3,993,530 | 3,993,530 |
| Balance at 31 December 2020 | 87,309 | (15,660) | 249,421 | 16,987,558 | 17,308,628 |

Electricity System Commercial Operator JSC
Statement of Cash Flows for 2020

| GEL | Notes | 2020 | 2019 |
|---|-------|------------------|--------------------|
| Cash flows from operating activities | | | |
| Profit for the year | | 3,993,530 | 543,458 |
| <i>Adjustments for:</i> | | | |
| Depreciation and amortization | | 900,621 | 938,994 |
| Impairment loss on trade receivables, net | 17 | 1,257,001 | 2,291,138 |
| Net finance cost/(income) | | 174,944 | (866,601) |
| Share of loss of equity-accounted investees | 13 | 340,810 | - |
| Income tax expense | | - | 39,578 |
| Cash from operating activities before changes in working capital, income taxes and interest paid | | 6,666,906 | 2,946,567 |
| Change in inventories | | (504) | (2,034) |
| Change in tax liability | | 665,111 | 1,284,480 |
| Change in trade and other receivables | | (28,113,510) | 2,159,874 |
| Change in trade and other payables | | 23,286,054 | (13,603,207) |
| Cash flows from/(used in) operations before income taxes and interest paid | | 2,504,057 | (7,214,320) |
| Income tax paid | | - | (323,924) |
| Interest paid | | (926,971) | (186,402) |
| Net cash from/(used in) operating activities | | 1,577,086 | (7,724,646) |
| Cash flows from investing activities | | | |
| Interest received | | 968,494 | 1,173,565 |
| Acquisition of other investments | | (270,000) | (302,063) |
| Acquisition of property and equipment | | (12,033) | (55,007) |
| Acquisition of intangible assets | | - | (22,539) |
| Net cash from investing activities | | 686,461 | 793,956 |
| Cash flows from financing activities | | | |
| Proceeds from borrowings | | 17,500,000 | - |
| Repayment of borrowings | | (17,500,000) | - |
| Dividends paid | | - | (1,000,000) |
| Repayment of lease liabilities | | (600,887) | (813,598) |
| Net cash used in financing activities | | (600,887) | (1,813,598) |
| Net increase/(decrease) in cash and cash equivalents | | 1,662,660 | (8,744,288) |
| Cash and cash equivalents at 1 January | | 3,963,095 | 12,828,155 |
| Effect of exchange rate fluctuations on cash and cash equivalents | | 8,215 | (120,772) |
| Cash and cash equivalents at 31 December | 12 | 5,633,970 | 3,963,095 |

The statement of cash flows is to be read in conjunction with the notes to, and forming part of, the financial statements set out on pages 9 to 32.

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1. Reporting entity

(a) Organisation and operations

Electricity System Commercial Operator (the Company) was established in Georgia on 1 September 2006 as a limited liability company. On 18 August 2011 the legal form of the Company was changed to a Joint Stock Company based on the order # 142 of the Minister of Energy and Natural Resources of Georgia, dated 10 August 2011. The registration number of the Company is 205170036.

The Company's registered office is 2 Baratashvili Street, Tbilisi, Georgia.

The principal activities of the Company include the sale-purchase of balancing electricity and guaranteed capacity, import and export of electricity and facilitation of electricity sale-purchase in Georgia.

According to the "Georgian Law on Electricity and Natural Gas", starting from September 2010, the stability, security and reliability of Georgia's electric energy system is secured by the Guaranteed Capacity. The thermal power plants, which meet the demands of the technical parameters stipulated by the legislation, represent the Source of the Guaranteed Capacity. The minimum volume of the Guaranteed Capacity for each Source and periods of providing the Guaranteed Capacity are defined by the Government of Georgia. According to the "Electricity (Capacity) Market Rules", the trading with the Guaranteed Capacity is conducted exclusively by the Company. Until 31 August 2014 the Company acted in the capacity of an agent rather than as a principal in these transactions. Following the change in the legislation since 1 September 2014 the Company acts in the guaranteed capacity transaction as a principal.

The Company's principal activities are defined by the law of Georgia about "Electroenergetics and Natural Gas" and order N77 of the Minister of Energy and Natural Resources dated 30 August 2006, approved by the "Electricity (Capacity) Market Rules" issued by the Ministry of Energy and Natural Resources of Georgia.

The Georgian law about "Electroenergetics and Natural Gas" dated at 30 April 1999 became invalid on 20 December 2019 when the new Law "Georgian National Energy and Water Supply" came into force. The new law defines general framework of the upcoming markets and gives guidelines for transition period.

The Company's founder and ultimate controlling party is the Government of Georgia. On 28 February 2020, the Company's immediate parent company Partnership Fund JSC was replaced by the Government of Georgia. As at reporting date and approval of these financial statements, the Company's immediate and ultimate parent is the Government of Georgia, under the name of the Ministry of Economy and Sustainable Development of Georgia.

Related party transactions are disclosed in note 18.

(b) Georgian business environment

The Company's operations are primarily located in Georgia. Consequently, the Company is exposed to the economic and financial markets of Georgia, which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in Georgia. The COVID-19 coronavirus pandemic has further increased uncertainty in the business environment.

The financial statements reflect management's assessment of the impact of the Georgian business environment on the operations and the financial position of the Company. The future business environment may differ from management's assessment.

2. Basis of preparation

(a) Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRSs”).

(b) Functional and presentation currency

The national currency of Georgia is Georgian Lari (“GEL”), which is the Company’s functional currency and the currency in which these financial statements are presented. All financial information presented in GEL is rounded to the nearest unit of currency.

(c) Use of estimates and judgments

The preparation of financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements and a significant risk of resulting in a material adjustment within the next financial year is included in the Note 16(b)(ii) – measurement of ECL allowance for trade receivables.

Measurement of fair values

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- *Level 1*: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- *Level 2*: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- *Level 3*: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorised in different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

Further information about the assumptions made in measuring fair values is included in Note 16 - fair values and risk management.

3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

In 2020, the Company changed the presentation of interest paid in its statements of cash flows from financing activities to operating activities as the management believes that the new presentation better reflects the Company’s operations. Comparative information is reclassified to conform to changes in presentation in the current year.

During the preparation of 2020 financial statements, the Company identified an error in the 2019 calculation of Revenue and Cost of goods sold related to the transaction with Abkhazia. The error has been corrected by restating each of the affected financial statement line items for prior period. The following table summarises the impact on the Company's financial statements.

The correction concerns removal of the balancing electricity revenue and cost of goods sold (compensation) for electricity consumed in Abkhazia. According to the terms of the contract with the parties related to Abkhazia, whenever balancing electricity is consumed by Abkhazia, the counterparty returns the balancing electricity consumed in accordance with the tariff set by GNERC. Although, based on the contracts with counterparties the company should not incur any additional cost as electricity is being returned. In prior years the cost of goods sold were recognized based on the tariff set by GNERC resulting in liability which would not result in an outflow of economic resources and due to this subsequently was accrued in income resulting in overstated Revenue and Cost of goods sold. In accordance with IFRS the liability does not meet liability definition thus should not be recognized at all. Considering all of the above, the company adjusted the turnover of the revenue identical to the respective cost of goods sold in the financial statements.

See the adjustment of revenue and cost of goods sold below.

The removal of revenue identical to the cost of goods sold in the financial statements, does not affect the financial performance, or the liability/receivables arising under the terms of the contract.

Statement of profit or loss and other comprehensive income

| For the year ended 31 December 2019 GEL | Impact of correction of error | | |
|--|-------------------------------|-------------|------------------|
| | As previously reported | Adjustments | As restated |
| Revenue | 568,206,358 | (2,475,749) | 565,730,609 |
| Cost of goods sold | (562,755,559) | 2,475,749 | (560,279,810) |
| Gross profit | 5,450,799 | - | 5,450,799 |

There is no impact on the Company's profit, the statement of financial position or the statement of cash flows as at and for the year ended 31 December 2019.

(a) Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency of the Company at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured based on historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising in retranslation are generally recognized in profit or loss.

(b) Financial instruments

(i) Recognition and initial measurement

Trade receivables and debt securities issued are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

(ii) Classification and measurement of financial assets and financial liabilities

On initial recognition, a financial asset is classified as measured at: amortised cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial liabilities – Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

Modification of financial assets and financial liabilities

Financial assets

If the terms of a financial asset are modified, the Company evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different (referred to as 'substantial modification'), then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new

financial asset is recognised at fair value. The Company performs a quantitative and qualitative evaluation of whether the modification is substantial, i.e. whether the cash flows of the original financial asset and the modified or replaced financial asset are substantially different. The Company assesses whether the modification is substantial based on quantitative and qualitative factors in the following order: qualitative factors, quantitative factors, combined effect of qualitative and quantitative factors. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset deemed to have expired. In making this evaluation the Company analogizes to the guidance on derecognition of financial liabilities.

The Company concludes that the modification is substantial as a result of the following qualitative factors:

- change the currency of the financial asset;
- change in collateral or other credit enhancement;

If the cash flows of the modified asset carried at amortised cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the Company recalculates the gross carrying amount of the financial asset and recognises the amount arising from adjusting the gross carrying amount as a modification gain or loss in profit or loss. The gross carrying amount of the financial asset is recalculated as the present value of the renegotiated or modified contractual cash flows that are discounted at the financial asset's original effective interest rate. Any costs or fees incurred adjust the carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset.

Financial liabilities

The Company derecognizes a financial liability when its terms are modified, and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss.

If a modification (or exchange) does not result in the derecognition of the financial liability the Company applies accounting policy consistent with the requirements for adjusting the gross carrying amount of a financial asset when a modification does not result in the derecognition of the financial asset, i.e. the Company recognises any adjustment to the amortised cost of the financial liability arising from such a modification (or exchange) in profit or loss at the date of the modification (or exchange).

Changes in cash flows on existing financial liabilities are not considered as modification, if they result from existing contractual terms. The Company treats the modification of an interest rate to a current market rate using the guidance on floating-rate financial instruments. This means that the effective interest rate is adjusted prospectively.

Company performs a quantitative and qualitative evaluation of whether the modification is substantial considering qualitative factors, quantitative factors and combined effect of qualitative and quantitative factors. The Company concludes that the modification is substantial as a result of the following qualitative factors:

- change the currency of the financial liability;
- change in collateral or other credit enhancement;
- inclusion of conversion option;
- change in the subordination of the financial liability.

For the quantitative assessment the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10 per cent different from the discounted present value of the remaining cash flows of the original financial liability. If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognised as part of the gain or loss on the extinguishment. If the exchange or modification is not

accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the liability and are amortised over the remaining term of the modified liability.

Derecognition

Financial assets

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Company enters into transactions whereby it transfers assets recognised in its statement of financial position but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognised.

Financial liabilities

The Company derecognises a financial liability when its contractual obligations are discharged or cancelled or expire. The Company also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

(c) Impairment

(i) Non-derivative financial assets

The Company recognises loss allowances for ECLs on:

- financial assets measured at amortised cost;
- debt investments measured at FVOCI; and
- contract assets.
- The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:
 - debt securities that are determined to have low credit risk at the reporting date; and
 - other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables and contract assets are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 25 days past due.

The Company considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as realising security (if any is held); or
- the financial asset is more than 180 days past due according to the type of receivable.
- The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive).

ECLs are discounted at the effective interest rate of the financial asset.

Presentation of impairment

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

Write-off

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. The Company individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Company expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement

(ii) Non-financial assets

The carrying amounts of the Company's non-financial assets, other than inventories are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. For intangible assets that have indefinite lives or that are not yet available for use, the recoverable amount is estimated each year at the same time. An impairment loss is recognised if the carrying amount of an asset exceeds its estimated recoverable amount.

The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets.

Impairment losses are recognised in profit or loss.

An impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(d) Property and equipment

(i) Recognition and measurement

Items of property and equipment are initially measured at cost. Subsequently property and equipment are measured at fair value, based on periodic valuation by external independent valuers, less subsequent depreciation and impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

Any gain or loss on disposal of an item of property and equipment is determined by comparing the proceeds from disposal with the carrying amount of property and equipment and is recognised net within other income/other expenses in profit or loss. When revalued assets are sold, any related amount included in the revaluation reserve as revaluation surplus is transferred to retained earnings.

(ii) Subsequent expenditure

The cost of replacing a component of an item of property and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Company, and its cost can be measured reliably. The carrying amount of the replaced component is derecognised. The costs of the day-to-day servicing of property and equipment are recognised in profit or loss as incurred.

(iii) Revaluation

A revaluation increase on property and equipment is recognised directly in the revaluation reserve in equity except to the extent that it reverses a previous revaluation decrease recognised in profit or loss, in which case it is recognised in profit or loss. A revaluation decrease on property and equipment is recognised in profit or loss except to the extent that it reverses a previous revaluation increase recognised directly in other comprehensive income, in which case the reversing amount is recognised directly in other comprehensive income.

(iv) Depreciation

Items of property and equipment are depreciated from the date that they are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use. Depreciation is based on the cost of an asset less its residual value.

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset.

The estimated useful lives of significant items of property and equipment for the current and comparative periods are as follows:

- | | |
|------------------------------------|------------|
| – vehicles | 5 years; |
| – fixture and fittings | 4-5 years; |
| – computer and technical equipment | 4-5 years. |

Depreciation methods, useful lives and residual values are reviewed at each financial year end and adjusted if appropriate.

(e) Share capital

Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to issue of ordinary shares are recognised as a deduction from equity.

(f) Employee short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

(g) Revenue

(i) Sale of electricity

Revenue from the sale of electricity, including export of electricity, in the course of ordinary activities is measured at the fair value of the consideration received or receivable. No returns, trade discounts and volume rebates are made. Revenue is recognised when persuasive evidence exists, usually in the form of an executed sales agreement, that the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of electricity can be estimated reliably, there is no continuing management involvement with the electricity sold, and the amount of revenue can be measured reliably. If it is probable that discounts will be granted and the amount can be measured reliably, then the discount is recognised as a reduction of revenue as the sales are recognised.

For sales of balancing electricity, transfer usually occurs when the electricity is delivered to the point at the electricity grid system from where electricity is distributed into power lines and is considered to be received by the customer.

Since September 2014, due to changes in relevant legislation, the Company acts as a principal in the purchase and sale of Guaranteed Capacity and therefore recognises revenue and respective cost of sales. The Company charges no commission on the purchase and sale of the Guaranteed Capacity. For the purchase and sale of the Guaranteed Capacity before 1 September 2014 the Company acted in the capacity of an agent rather than as the principal in the purchase and sale of Guaranteed Capacity transactions.

(ii) Services

Revenue is recognized to the extent the Company has rendered services under respective laws and regulations, the amount of revenue can be measured reliably, and it is probable that the economic benefits associated with the transaction will flow to the Company.

(iii) Performance Obligations

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies.

| Type of product/ service | Nature and timing of satisfaction of performance obligations, including significant payment terms | Revenue recognition under IFRS 15 |
|--|---|---|
| Sale of electricity (local and foreign), includes income from sale of: <ul style="list-style-type: none"> - balancing electricity; - guaranteed capacity; - import and export of electricity. | <p>While making sale based on contracts with customers, both domestic and foreign, customers obtain control on electricity at the time of making purchase.</p> <p>The Company calculated the tariff each month based on the actual prices of purchased electricity for that period.</p> <p>There are no discounts related to sales.</p> | Revenue is recognized over time as services are provided, based on the volume of transmitted electricity. |
| Provision of services to customers (local and foreign) - income from fixed tariff of services rendered | <p>While making sale based on contracts with customers, the Company receives fixed tariff (note 5) for provision of services. The tariff is charged at the point of making purchase of electricity.</p> <p>There are no discounts related to services.</p> | Revenue is recognised at a point in time when the service takes place. |

(h) Finance income and costs

The Company's finance income and finance costs include:

- interest income;
- interest expense;
- the foreign currency gain or loss on financial assets and financial liabilities other than on balancing electricity.

Interest income or expense is recognised using the effective interest method.

Prices on balancing electricity are set according to the order "Electricity (Capacity) Market Rules" issued by the Ministry of Energy and Natural Resources of Georgia. In the formation of the prices of the balancing electricity to be sold to the qualified enterprises, according to the same market rules the Company considers the effect of the foreign exchange rate differences and adjusts the prices of balancing electricity accordingly. Foreign currency gain or loss on financial assets and financial liabilities in connection with sale of balancing electricity is recognized in Revenue and COS.

(i) Income tax

Income tax expense comprises from current tax. Current tax is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

(i) Current tax

Current tax comprises the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Current tax payable also includes any tax liability arising from dividends.

On 13 May 2016 the Parliament of Georgia passed the bill on corporate income tax reform (also known as the Estonian model of corporate taxation), which mainly moves the moment of taxation from when taxable profits are earned to when they are distributed. The law has entered into force in 2016 and is effective for tax periods starting after 1 January 2017 for all entities except for financial institutions (such as banks, insurance companies, microfinance organizations, pawnshops), for which the law will become effective from 1 January 2023.

The new system of corporate income taxation does not imply exemption from Corporate Income Tax (CIT), rather CIT taxation is shifted from the moment of earning the profits to the moment of their distribution; i.e. the main tax object is distributed earnings. The Tax Code of Georgia defines Distributed Earnings (DE) to mean profit distributed to shareholders as a dividend. However, some other transactions are also considered as DE, for example non-arm's length cross-border transactions with related parties and/or with persons exempted from tax are also considered as DE for CIT purposes. In addition, the tax object includes expenses or other payments not related to the entity's economic activities, free of charge supply and over-limit representative expenses.

Tax reimbursement is available for the current tax paid on the undistributed earnings in the years 2008-2016, if those earnings are distributed in 2018 or further years.

The corporate income tax arising from the payment of dividends is accounted for as an expense in the period when dividends are declared, regardless of the actual payment date or the period for which the dividends are paid.

(j) Leases

At inception of a contract, the Company assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

As a lessee

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Company by the end of the lease term or the cost of the right-of-use asset reflects that the Company will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

Lease payments included in the measurement of the lease liability comprise fixed payments, including in-substance fixed payments.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payments made. The lease liability is measured at amortised cost using the effective interest method. It is remeasured, if the Company changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Company has elected to apply a single discount rate to a portfolio of leases with similar characteristics. The Company has elected to apply portfolio accounting for leases with similar characteristics.

The Company has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets, including renting access to transmission line poles. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

A lease term reflects the Company's reasonable estimate of the period during which the underlying asset will be used. In determining the lease term the Company bases its judgement on the broader economics of the contract and the underlying asset, rather than the contractual terms only and allows factors like economic penalties, legislative approach to renewal of the lease, forthcoming changes in regulation and the future business plans of the Company to be effectively captured in the estimate of the lease term.

(i) *Interests in equity-accounted investees*

The Company's interests in equity-accounted investees comprise interests in associates.

Associates are those entities in which the Company has significant influence, but not control or joint control, over the financial and operating policies. Significant influence is presumed to exist when the Company holds between 20% and 50% of the voting power of another entity. Interests in associates are accounted for using the equity method and are recognised initially at cost. The cost of the investment includes transaction costs.

The financial statements include the Company's share of the profit or loss and other comprehensive income of equity accounted investees, after adjustments to align the accounting policies with those of the Company, from the date that significant influence commences until the date that significant influence ceases.

When the Company's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of that interest including any long-term investments, is reduced to zero, and the recognition of further losses is discontinued, except to the extent that the Company has an obligation or has made payments on behalf of the investee.

4. New standards and interpretations not yet adopted

A number of new standards are effective for annual periods beginning after 1 January 2021 and earlier application is permitted; however, the Company has not early adopted the new or amended standards in preparing these financial statements. The following amended standards and interpretations are not expected to have a significant impact on the Company's financial statements.

- Onerous contracts - Cost of Fulfilling a Contract (Amendments to IAS 37)
- Interest Rate Benchmark Reform - Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16)
- COVID-19-Related Rent Concessions (Amendment to IFRS 16).
- Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16).
- Reference to Conceptual Framework (Amendments to IFRS 3).
- Classification of Liabilities as Current or Non-current (Amendments to IAS 1).

5. Revenue and cost of sales

| GEL | 2020 | 2019 |
|---|----------------------|----------------------|
| Revenue from contracts with customers | | |
| Income from sales of balancing electricity | 467,923,123 | 389,565,918 |
| Income from guaranteed capacity service | 170,105,822 | 164,063,485 |
| Income from export of electricity | 3,215,791 | 6,044,007 |
| Income from fixed tariff of services rendered | 4,560,326 | 4,735,985 |
| Income from direct contracts (import) | 3,064,080 | 1,321,214 |
| Total revenue | 648,869,142 | 565,730,609 |
| GEL | 2020 | 2019 |
| Cost of sold balancing electricity | (467,923,123) | (389,565,918) |
| Cost of guaranteed capacity service | (170,105,822) | (164,063,485) |
| Cost of export of electricity | (3,079,578) | (5,337,698) |
| Cost of imported of electricity | (3,062,918) | (1,312,709) |
| Total cost of electricity sold/services rendered | (644,171,441) | (560,279,819) |

The Company has a natural monopoly on balancing electricity supply. Prices on balancing electricity are set according to the order the "Electricity (Capacity) Market Rules" issued by the Ministry of Energy and Natural Resources of Georgia.

The fixed tariff of GEL 0.00019 per KW/H for the Company's service is defined by the decision of the Ministry of Energy and Natural Resources of Georgia and Georgian National Energy and Water Regulatory Commission made on 4 December 2008.

According to paragraph 2 of article 8 of "Electricity (capacity) market rules", on the territory of Abkhazia electricity is supplied by the Enguri and Vardnili HPP cascade Hydropower plants.

If electricity is supplied on the territory of Abkhazia at the expense of electricity purchased by the system commercial operator, according to paragraph 2 of article 8 of "Electricity (capacity) market rules", Enguri and Vardnili HPP cascades are obliged to supply equivalent amount of electricity to the system commercial operator during the following reporting periods. Afterwards the Company can resell the same electricity to other counterparties with the same terms of trading with balancing

electricity. In 2020 the amount of supplied electricity to Abkhazia was GEL 13.7mln (2019: GEL 12.7 mln) as a balancing electricity. As of 31 December 2020 the amount of electricity receivable is nil (2019: GEL 5.4 million) The transaction with Abkhazia is accounted under the income from sales of balancing electricity.

(a) Disaggregation of revenue from contracts with customers

In the following table, revenue from contracts with customers is disaggregated by the primary geographical markets,.

| GEL | 2020 | 2019 |
|-------------------------------------|--------------------|--------------------|
| Primary geographical markets | | |
| Domestic | 645,653,351 | 559,686,606 |
| Foreign | 3,215,791 | 6,044,007 |
| Total revenues | 648,869,142 | 565,730,609 |

(b) Contract balances

The following table provides information about receivables from contracts with customers.

| GEL | 2020 | 2019 |
|--|-------------|-------------|
| Receivables, which are included in "trade and other receivables" | 90,990,063 | 69,976,603 |

Due to the nature of the business operations, the Company does not have contract assets and contract liabilities from the contracts with customers.

6. Net finance (cost)/income

| GEL | 2020 | 2019 |
|--|--------------------|------------------|
| Interest income | 968,494 | 1,173,565 |
| Finance income | 968,494 | 1,173,565 |
| Interest expense accrued on lease liabilities | (399,113) | (186,402) |
| Interest expense on borrowings under the effective interest method | (527,858) | - |
| Net foreign exchange loss | (216,467) | (120,562) |
| Finance costs | (1,143,438) | (306,964) |
| Net finance (cost)/income recognised in profit or loss | (174,944) | 866,601 |

7. Administrative expenses

| GEL | 2020 | 2019 |
|---|------------------|------------------|
| Wages and salaries | 2,515,783 | 2,834,022 |
| Depreciation and amortization* | 900,621 | 938,994 |
| Penalty expenses | 191,542 | - |
| Office expenses | 92,792 | 62,298 |
| Professional services** | 60,012 | 23,949 |
| Utilities | 29,128 | 62,716 |
| Taxes other than on income | 19,710 | 1,525 |
| Representative & Business Trip expenses | 15,486 | 79,615 |
| Vehicle Maintenance & Repair | 14,683 | 32,409 |
| Fuel | 14,307 | 30,295 |
| Office supplies | 12,997 | 39,437 |
| Insurance | 8,464 | 9,878 |
| Other expenses | 206,440 | 87,346 |
| | 4,081,965 | 4,202,484 |

*Depreciation and amortization include depreciation of right of use assets in amount of GEL 713 thousand (2019: GEL 761 thousand).

**The professional services above include fees paid to the audit firm of about GEL 29 thousand, for the provision of audit and other professional services (2019: GEL 20 thousand).

8. Other income

| GEL | 2020 | 2019 |
|-------------------------------------|------------------|----------------|
| Customer penalties for late payment | 5,150,155 | 758,316 |
| Other | 394 | 942 |
| | 5,150,549 | 759,258 |

Approximately 95% of customer penalties for late payment accrued during 2020 is attributable to three major counterparties.

9. Property and equipment

| GEL | Vehicles | Fixtures and fittings | computers and technical equipment | Total |
|---|------------------|-----------------------|-----------------------------------|------------------|
| <i>Cost or deemed cost/revalued amount</i> | | | | |
| Balance at 1 January 2019 | 171,158 | 193,381 | 410,802 | 775,341 |
| Additions | - | 11,703 | 43,304 | 55,007 |
| Disposals | - | (559) | (23) | (582) |
| Revaluation | - | 63 | 2 | 65 |
| Balance at 31 December 2019 | 171,158 | 204,588 | 454,085 | 829,831 |
| Balance at 1 January 2020 | 171,158 | 204,588 | 454,085 | 829,831 |
| Additions | - | 1,931 | 10,102 | 12,033 |
| Balance at 31 December 2020 | 171,158 | 206,519 | 464,187 | 841,864 |
| <i>Depreciation and impairment losses</i> | | | | |
| Balance at 1 January 2019 | (93,268) | (92,022) | (126,706) | (311,996) |
| Depreciation for the year | (16,520) | (24,847) | (82,739) | (124,106) |
| Balance at 31 December 2019 | (109,788) | (116,869) | (209,445) | (436,102) |
| Balance at 1 January 2020 | (109,788) | (116,869) | (209,445) | (436,102) |
| Depreciation for the year | (16,520) | (26,519) | (90,155) | (133,194) |
| Balance at 31 December 2020 | (126,308) | (143,388) | (299,600) | (569,296) |
| <i>Carrying amounts</i> | | | | |
| At 1 January 2019 | 77,890 | 101,359 | 284,096 | 463,345 |
| At 31 December 2019 | 61,370 | 87,719 | 244,640 | 393,729 |
| At 31 December 2020 | 44,850 | 63,131 | 164,587 | 272,568 |
| <i>Carrying amounts had no revaluations taken place</i> | | | | |
| At 1 January 2019 | - | 45,530 | 236,837 | 282,367 |
| At 31 December 2019 | - | 31,828 | 197,379 | 229,207 |
| At 31 December 2020 | - | 7,240 | 117,326 | 124,566 |

Revaluation of property and equipment

In 2018, the management commissioned an independent valuator to independently appraise property and equipment as at 31 December 2018, using market comparison approach. Analyzing fair values of the property and equipment at 31 December 2020, management determined that carrying values of GEL 272,568 (2019: GEL 393,729) approximate to their fair values.

The fair value of property and equipment was primarily determined using market values for the similar items of property and equipment in the open market, which has been categorized as a Level 2 fair value.

10. Other investments

| GEL | 2020 | 2019 |
|-------------------------------|----------------|----------------|
| Interests in associates | 544,056 | 300,613 |
| Other | 5,606 | 5,606 |
| Balance at 31 December | 549,662 | 306,219 |

(a) Associates

The company has interest in Georgian Energy Exchange JSC, that was established in December 2019, with equal shares of 50% participation of the Company and Georgian State Electrosystem JSC. Georgian Energy Exchange JSC is an operator of organized electricity markets and ensures establishment of daily markets.

According to the terms of the agreement under which the entity is established, the management determined that the Company does not control Georgian Energy Exchange JSC. Thus, the entity is accounted as an investment in associate under the equity method as at 31 December 2020 and 2019.

The following table analyses, in aggregate, the carrying amount and share of profit and OCI of this associate.

| GEL | 2020 | 2019 |
|---|----------------|----------------|
| Carrying amount of interests in associates as at 1 January | 306,613 | - |
| Additional Investments | 584,253 | 300,613 |
| Share of loss of equity-accounted investees | (340,810) | - |
| Carrying amount of interests in associates as at 31 December | 544,056 | 300,613 |

11. Trade and other receivables

| GEL | 2020 | 2019 |
|-----------------------|-------------------|-------------------|
| Balancing electricity | 50,727,217 | 51,290,921 |
| Guaranteed Capacity | 35,001,611 | 15,737,987 |
| Accrued penalties | 4,199,265 | 547,336 |
| Services rendered | 667,408 | 428,476 |
| Direct contracts | 394,562 | 1,971,883 |
| Prepaid expenses | 171,308 | 103,490 |
| | 91,161,371 | 70,080,093 |

The Company's exposure to credit risk is disclosed in note 16.

12. Cash and cash equivalents

| GEL | 2020 | 2019 |
|--|------------------|------------------|
| Bank balances | 5,633,970 | 3,963,095 |
| Cash and cash equivalents in the statements of financial position and of cash flows | 5,633,970 | 3,963,095 |

The Company's exposure to interest rate risk is disclosed in note 16.

13. Capital and reserves

a) Share capital

| | Ordinary shares | |
|-------------------------|-----------------|---------------|
| Number of shares | 2020 | 2019 |
| Authorised shares | 87,309 | 87,309 |
| Par value | GEL 1 | GEL 1 |
| On issue at 31 December | 87,309 | 87,309 |

Ordinary shares

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company.

b) Dividends

Dividends payable are restricted to the maximum retained earnings of the Company, which are determined according to legislation of Georgia. In accordance with Georgian legislation the Company's distributable reserves are limited to the balance of retained earnings as recorded in the Company's statutory financial statements prepared in accordance with IFRS.

In 2019 the Company declared and paid dividends of GEL 1,000,000 according to the decision dated at 1 July 2019 issued by Partnership Fund. No dividends were declared and paid in 2020.

c) Non-cash owner contribution reserve

The difference between registered share capital and fair value of consideration contributed is recognized as non-cash owner contribution reserve in the statement of changes in equity.

d) Property and equipment revaluation surplus

The revaluation surplus relates to the revaluation of property and equipment in accordance with accounting policies.

14. Leases

The Company's lease contracts relate to leases of office area. The Company recognises right-of-use assets and lease liabilities.

When measuring lease liabilities for leases, the Company discounts lease payments using its incremental borrowing rate at the date of lease recognition. The weighted-average rate applied in 2020 and 2019 was approximately 11%.

The right-of-use assets and related lease liabilities have been presented as a separate line item in the statement of financial position.

Maturity analysis of leases is disclosed in note 16(b)(iv).

The carrying amounts of right-of-use assets and lease liabilities as at 1 January 2020 and 31 December 2020 are as below:

| GEL | Office Rent | Total |
|--|------------------|------------------|
| Balance as at 1 January 2020 | 954,309 | 954,309 |
| Depreciation charge for the year | (713,332) | (713,332) |
| Balance at 31 December 2020 | 240,977 | 240,977 |
| Lease liabilities at 1 January 2020 | (901,458) | (901,458) |
| Interest charge | (399,113) | (399,113) |
| Payment of lease liability | 1,000,000 | 1,000,000 |
| Lease liabilities at 31 December 2020 | (300,571) | (300,571) |

The carrying amounts of right-of-use assets and lease liabilities as at 1 January 2019 and 31 December 2019 are as below

| GEL | Office Rent | Total |
|--|--------------------|--------------------|
| Balance as at 1 January 2019 | 1,715,056 | 1,715,056 |
| Depreciation charge for the year | (760,747) | (760,747) |
| Net carrying amount at 31 December 2019 | 954,309 | 954,309 |
| Lease liabilities at 1 January 2019 | (1,715,056) | (1,715,056) |
| Interest charge | (186,402) | (186,402) |
| Payment of lease liability | 1,000,000 | 1,000,000 |
| Lease liabilities at 31 December 2019 | (300,571) | (300,571) |

Amounts recognized in statement of cash flows

| GEL | 2020 | 2019 |
|---------------------------------------|--------------------|--------------------|
| Payments of lease liability principal | (600,887) | (813,598) |
| Interest paid | (399,113) | (186,402) |
| Total cash outflow for leases | (1,000,000) | (1,000,000) |

15. Trade and other payables

| GEL | 2020 | 2019 |
|--------------------------|-------------------|-------------------|
| Balancing electricity | 42,228,075 | 44,413,276 |
| Guaranteed capacity | 35,055,593 | 15,089,020 |
| Electricity to export | 466,132 | 682,832 |
| Direct contract (import) | 378,145 | - |
| Services received | 59,923 | 320,655 |
| Other payables* | 405,376 | 37,703 |
| | 78,593,244 | 60,543,486 |

*Other payables as at 31 December 2020 include payables to investee in the amount of GEL 393 thousand (2019: nil)

The Company's exposure to currency and liquidity risk related to trade and other payables is disclosed in note 16.

16. Fair values and risk management

(a) Accounting classifications and fair values

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However, given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realizable in an immediate sale of the assets or transfer of liabilities.

The Company has determined fair values using valuation techniques. The objective of valuation techniques is to arrive at a fair value determination that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date. The valuation technique used is the discounted cash flow model.

The Company estimates the fair value of financial assets and liabilities to be not materially different from their carrying values.

(b) Financial risk management

The Company has exposure to the following risks from its use of financial instruments:

- credit risk (see i);
- liquidity risk (see ii);
- market risk (see iii).

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital. Further quantitative disclosures are included throughout these financial statements.

(i) Risk management framework

The management of the Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Management of the Company is responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

(ii) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Company's receivables from customers and cash and cash equivalents.

The carrying amount of financial assets represents the maximum credit risk exposure. The maximum exposure to credit risk at the reporting date was as follows:

| GEL | Carrying amount | |
|------------------------------|------------------------|-------------------|
| | 2020 | 2019 |
| Trade and other receivables* | 90,990,063 | 64,596,031 |
| Cash and cash equivalents | 5,633,970 | 3,963,095 |
| | 96,624,033 | 68,559,126 |

* Trade and other receivables balance is presented excluding the receivable amount from Abkhazia (Note 5)

Trade receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the demographics of the Company's customer base, including the default risk of the industry and country, in which customers operate, as these factors may have an influence on credit risk. Approximately 36% (2019: 31%) of the Company's revenue is attributable to sales transactions with a single customer, JSC EnergoPro Georgia. The Company's export sales are to Azerbaijan and Armenia, comprising 98% and 2% respectively, of total export sales in 2020 (2019: Azerbaijan – 33%, Armenia – 20%, and Russia – 47%).

The management of the Company established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. The Company's review includes analysis of the information from external sources, when available.

As a result of the change in legislation from 1 September 2014 the Company acts as principal and bears all the credit risks for the sold balancing and guaranteed electricity. The Company is also responsible to make payment to the producers of the electricity for the produced and provided balancing and guaranteed electricity.

More than 90% of the Company's customers have been transacting with the Company for several years, and losses have occurred infrequently. In monitoring customer credit risk, customers are grouped according to their credit characteristics, geographic location, aging profile, maturity and existence of previous financial difficulties. Trade receivables relate to the Company's wholesale customers. Current legislation does not envisage advance guarantees, respectively the Company does not require collateral in respect of trade receivables.

100% of the Company's trade receivables at the reporting date related to domestic wholesale customers. As at 31 December 2020 the Company had six wholesale domestic customers (2019: eight customers) comprising about 91% (2019: 65%) of total trade receivables.

Impairment losses

A summary of the Company's exposure to credit risk for trade receivables:

| GEL | Credit impaired | Gross 2020 | Impairment 2020 | Gross 2019 | Impairment 2019 |
|-----------|-----------------|-------------------|--------------------|-------------------|--------------------|
| Low risk | No | 91,333,192 | (343,129) | 64,720,325 | (371,382) |
| High risk | Yes | 8,267,552 | (8,267,552) | 7,229,386 | (6,982,298) |
| | | 99,600,744 | (8,610,681) | 71,949,711 | (7,353,680) |

In monitoring customer credit risk, customers are grouped according to their credit characteristics, including whether they are an individual or legal entity, aging profile, maturity and existence of previous financial difficulties.

Low risk - the counterparties have a strong capacity to meet its contractual cash flow obligations in the near term and adverse changes in economic and business conditions in the longer term may not likely reduce the ability of the customer to fulfil its contractual cash flow obligations. Weighted average loss rate for low risk grade is approximately 0.4% (2019: 0.5%).

High risk - the counterparties have a weak capacity to meet their contractual cash flow obligations in the near term and adverse changes in economic and business conditions in the longer term may likely increase the ability of the counterparties to fulfil their contractual cash flow obligations. Weighted average loss rate for high risk grade is approximately 90-100%.

The Company establishes an allowance for impairment that represents its estimate of expected losses in respect of trade and other receivables. The main component of this allowance is a collective loss component. The Company's trade receivables are mainly from the domestic customers who has long working experience with the Company and good credit history.

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

| GEL | Impairment allowance | |
|---|----------------------|--------------------|
| | 2020 | 2019 |
| Balance at beginning of the year | (7,353,680) | (5,062,542) |
| Impairment loss on trade receivables, net | (1,257,001) | (2,291,138) |
| Balance at end of the year | (8,610,681) | (7,353,680) |

An impairment rate of 100% was applied to gross trade and other receivables from retail customers overdue by more than 365 days, with lower impairment rates applied for ageing categories of trade and other receivables that are overdue for shorter periods. The allowance account in respect of trade and other receivables is used to record impairment losses unless the Company is satisfied that no recovery of the amount owing is possible; at that point the amount is considered irrecoverable and is written off against the financial asset directly.

(iii) Cash and cash equivalents

The Company held cash and cash equivalents of GEL 5,633,970 at 31 December 2020 (2019: GEL 3,963,095), which represents its maximum credit exposure on these assets. The cash and cash equivalents are held with a leading Georgian bank, with short term issuer default rating of B based on rating agency Fitch ratings.

Management does not believe that counterparty will fail to meet its obligations.

Impairment on cash and cash equivalents has been measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Company considers that its cash and cash equivalents have low credit risk based on the external credit ratings of the counterparties.

(iv) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Cash and cash equivalents are fully placed on the current account in the bank, which also contributes to the liquidity of the Company.

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements.

31 December 2020

| GEL | Carrying amount | Contractual cash flows | Less than 12 months |
|---|--------------------|---------------------------|------------------------|
| Non derivative financial liabilities | | | |
| Lease liabilities | 300,571 | 333,333 | 333,333 |
| Trade and other payables | 78,593,244 | 78,593,244 | 78,593,244 |
| | 78,893,815 | 78,926,577 | 78,926,577 |

31 December 2019

| GEL | Carrying amount | Contractual cash flows | Less than 12 months |
|---|--------------------|---------------------------|------------------------|
| Non derivative financial liabilities | | | |
| Lease liabilities | 901,458 | 1,000,000 | 1,000,000 |
| Trade and other payables | 60,543,486 | 60,543,486 | 60,543,486 |
| | 61,444,944 | 61,543,486 | 61,543,486 |

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amounts.

(v) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

Currency risk

Based on the "Electricity (Capacity) Market Rules" issued by the Ministry of Energy and Natural Resources of Georgia, the Company is not exposed to significant currency risk.

Interest rate risk

Management does not have a formal policy of determining how much of the Company's exposure should be to fixed or variable rates instruments. However, at the time of raising new loans or borrowings management uses its judgment to decide whether it believes that a fixed or variable rate would be more favorable to the Company over the expected period until maturity.

Exposure to interest rate risk

At the reporting date the interest rate profile of the Company's interest-bearing financial instruments was as follows:

| | 2020 GEL | 2019 GEL |
|-------------------------------|------------------|------------------|
| Fixed rate instruments | | |
| Financial assets | 5,633,970 | 3,963,095 |
| | 5,633,970 | 3,963,095 |

Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed-rate financial instruments as fair value through profit or loss or as available-for-sale. Therefore, a change in interest rates at the reporting date would not have an effect in profit or loss or in equity.

(c) Capital management

Given the nature of the Company's operations, the Company does not have a formal capital management policy. In addition, the Company is not subject to externally imposed capital requirements.

17. Contingencies

(a) Litigation

In the opinion of management, there are no current legal proceedings or other claims outstanding, which could have a material effect on the result of operations or financial position of the Company and which have not been accrued or disclosed in these financial statements.

(b) Taxation contingencies in Georgia

The taxation system in Georgia is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are sometimes unclear, contradictory and subject to varying interpretation. A tax year remains open for review by the tax authorities during the three subsequent calendar years, however under certain circumstances a tax year may remain open longer.

These circumstances may create tax risks in Georgia that are more significant than in other countries with more developed taxation systems. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Georgian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

18. Related parties

(a) Parent and ultimate controlling party

Change in parent company

On 28 February 2020, the Company's immediate parent company Partnership Fund JSC was replaced by Government of Georgia. As at reporting date and approval of these financial statements, the Company's immediate and ultimate parent company is the Government of Georgia, under the name of Ministry of Economy and Sustainable Development of Georgia.

As at 31 December 2019 immediate and ultimate parents were respectively Partnership fund JSC and Government of Georgia.

(b) Transactions with key management personnel

(i) Key management remuneration

Key management received the following remuneration during the year, which is included in salaries and wages (note 7):

| GEL | 2020 | 2019 |
|----------------------|----------------|----------------|
| Salaries and bonuses | <u>319,400</u> | <u>255,043</u> |

(c) Transactions with Government of Georgia

Government of Georgia directly or indirectly holds 100% (2019: 100%) of the shares and 100% of voting rights of the Company and this ownership allows the Government significant influence over the Company. Additionally, the Company transacts in its daily operations with a number of entities that are either controlled, jointly controlled or under a significant influence by the Government of Georgia. The Company applies the exemption in IAS 24 Related Party Disclosures that allows to present reduced related party disclosures regarding transactions with government-related entities.

Collectively, but not individually, significant transactions

The Company operates in the energy sector dominated by entities directly or indirectly controlled by the Government of Georgia through its government-related entities.

These transactions are conducted in the ordinary course of Company's business on terms comparable to those with other entities that are not government related. The Company has established procurement policies and approval processes for purchases of products and services, which are independent of whether the counterparties are government-related entities or not.

For the year ended 31 December 2020, management estimates that the aggregate amount of the Company's significant transactions with other government-related entities are at least 36% (2019: 28%) of its sales of balancing electricity and guaranteed capacity and 23% (2019: 22%) of its purchase of balancing electricity and guaranteed capacity.

19. Outbreak of COVID-19

The outbreak of COVID-19 in early 2020 and its rapid spread in the world has caused substantial impact and changes to the business environment in all countries over the world, including Georgia.

On 11 March 2020, the World Health Organization declared the coronavirus outbreak a pandemic. Responding to the potentially serious threat the COVID-19 presents to public health, the Government of Georgia has taken measures to contain the outbreak, including imposing restrictions on the cross-border movement of people, entry restrictions for foreign visitors and instructing the business community to transfer employees to working from home. To enhance social distancing the schools, restaurants, cinemas, and sports activities have stayed suspended for most of the 2020.

The Company has not been drastically influenced by ongoing COVID-19 pandemic in any manner. As the Company operations are one of the most strategic and essential for the Country, its operations were not adversely affected by any imposed restrictions.

20. Subsequent events

New Market Concept

Under the order N246 by the Government of Georgia dated 16 April 2020 new market concept was established. New market concept will be effective from 1 July 2021. Before this date, the Company will continue its operations in the same way and newly founded JSC Georgian Energy Exchange will be working in a testing mode. After 1 July 2021 the functions of the Company will be reduced to the following:

- purchase of electricity generated by the electricity producers providing public services, at the tariff established by the Georgian National Energy and Water Regulatory Commission and sale of purchased electricity for the purpose of earning income.
- if necessary, financial security of electricity consumption in the occupied territories of Georgia, taking into account this concept and the requirements of the relevant legislation.
- acting as a wholesale public service organization and trading only with guaranteed electricity

Based on the order N244 by the Government of Georgia dated 31 May 2021 abovementioned changes in market concept were postponed till January 2022.